

# Own a Purpose-Driven Business in Hamilton, Ontario: Genie Senior Services Franchise Opportunity

#### Are you passionate about making a difference in the lives of seniors?

Genie Senior Services is seeking compassionate and driven individuals to join our team as franchise owners in Hamilton, Ontario. We specialize in providing seamless transitions for seniors moving into retirement residences or assisted living facilities.

## Why Hamilton?

- **Aging Population Hub:** Hamilton has a growing senior population, with over 18% of residents aged 65 or older as of 2021. This demographic trend highlights the increasing demand for senior-focused services.
- Affordable Living and Housing Opportunities: Hamilton offers a more affordable alternative to Toronto while maintaining access to urban amenities, making it an attractive location for retirees and entrepreneurs alike.
- **Thriving Economy:** As a diverse and growing city, Hamilton benefits from strong economic development, including healthcare, education, and technology sectors that complement the senior services industry.
- **Community-Oriented Atmosphere:** Known for its strong sense of community, Hamilton is a welcoming environment where local businesses can thrive by building meaningful connections with residents.
- **Strategic Location:** Hamilton's proximity to Toronto and other major cities in Southern Ontario enhances market access and business opportunities.

#### Landmarks

- 1. Royal Botanical Gardens
  - Stunning gardens and walking trails.
- 2. Dundurn Castle
  - Historic tours and events that appeal to seniors.

## 3. Hamilton Waterfront Trail

• A scenic area for walks and relaxation.

## Annual Events

- 1. Supercrawl
  - A vibrant arts and music festival with events accessible for all ages.

## 2. Festival of Friends

• Canada's largest free music festival with family-friendly activities.

## 3. Hamilton Fringe Festival

• Features diverse performances, including seniors' groups.



#### Amenities

- 1. Senior-focused services at Ancaster Seniors Achievement Centre.
- 2. Proximity to world-class healthcare like Juravinski Hospital.
- 3. Easy access to nature, including Webster's Falls and other local waterfalls.

#### Homes to Consider:

- Meadowlands Retirement
- Caroline Place

## Why Genie Senior Services?

- **Recession-Resistant Industry:** The demand for senior care services is consistent, regardless of economic conditions, providing stability and security for your investment.
- **Growing Niche Market:** Senior move management is a rapidly expanding niche within the senior care industry, with increasing demand for specialized services.
- Low Overhead and High-Profit Potential: Our franchise model is designed for efficiency, with low overhead costs and the potential for high returns.
- **Comprehensive Training and Support:** We provide extensive training, ongoing support, and marketing resources to help you succeed.
- **Make a Real Difference:** Our franchisees find immense satisfaction in helping seniors navigate a challenging transition with dignity and ease.

# Key Demographics and Trends:

- Senior Population Growth: Hamilton's senior population is expected to grow steadily, reflecting national aging trends. This creates a sustained demand for senior-focused services.
- **Community Needs:** Many seniors in Hamilton live independently but require support with home transitions, downsizing, and decluttering, creating a consistent need for our services.
- Economic Growth: Hamilton's expanding housing developments, healthcare infrastructure, and increasing population provide a robust foundation for business success.



- **Health and Wellness Hub**: The city is home to renowned hospitals and healthcare institutions, making it an attractive destination for seniors prioritizing health and wellness.
- **Economic Accessibility**: Hamilton provides more affordable housing and living costs compared to other cities in the GTA, appealing to retirees on fixed incomes.
- **Community Integration**: The city fosters senior engagement through various community programs, creating opportunities for Genie Senior Services to collaborate and serve.

## Franchisee Benefits:

- Exclusive Territory: Secure your own territory in Hamilton, Ontario.
- **Proven Business Model:** Benefit from our established brand and successful operating procedures.
- **Marketing and Sales Support:** Receive comprehensive marketing materials and guidance to attract clients.
- **Ongoing Training and Development:** Stay up-to-date with industry best practices and enhance your skills.
- **Be Part of a Supportive Network:** Connect with other Genie Senior Services franchisees for collaboration and support.

# Is This You?

- 1. Compassionate and caring individual with a passion for helping seniors.
- 2. Strong entrepreneurial spirit and desire to own and operate a successful business.
- 3. Excellent communication and interpersonal skills.
- 4. Commitment to providing exceptional customer service.
- 5. Financially prepared to invest in a franchise.

## Take the Next Step:

Learn more about the Genie Senior Services franchise opportunity and how you can make a difference in the lives of seniors in Hamilton, Ontario.

- EEmail: <u>bob@genieseniorservices.com</u>
- **Call**: (416) 988-1661

## **Genie Senior Services: Putting People and Purpose First**